

Company Profile



RUDOLF LIETZ, INC.

SOURCING EXCELLENCE

About the company

Rudolf Lietz, Inc. is a German-Philippine trading company specializing in the representation and sourcing of reliable, world-class manufacturers on all continents producing Raw Materials and Ingredients for the following Industries:

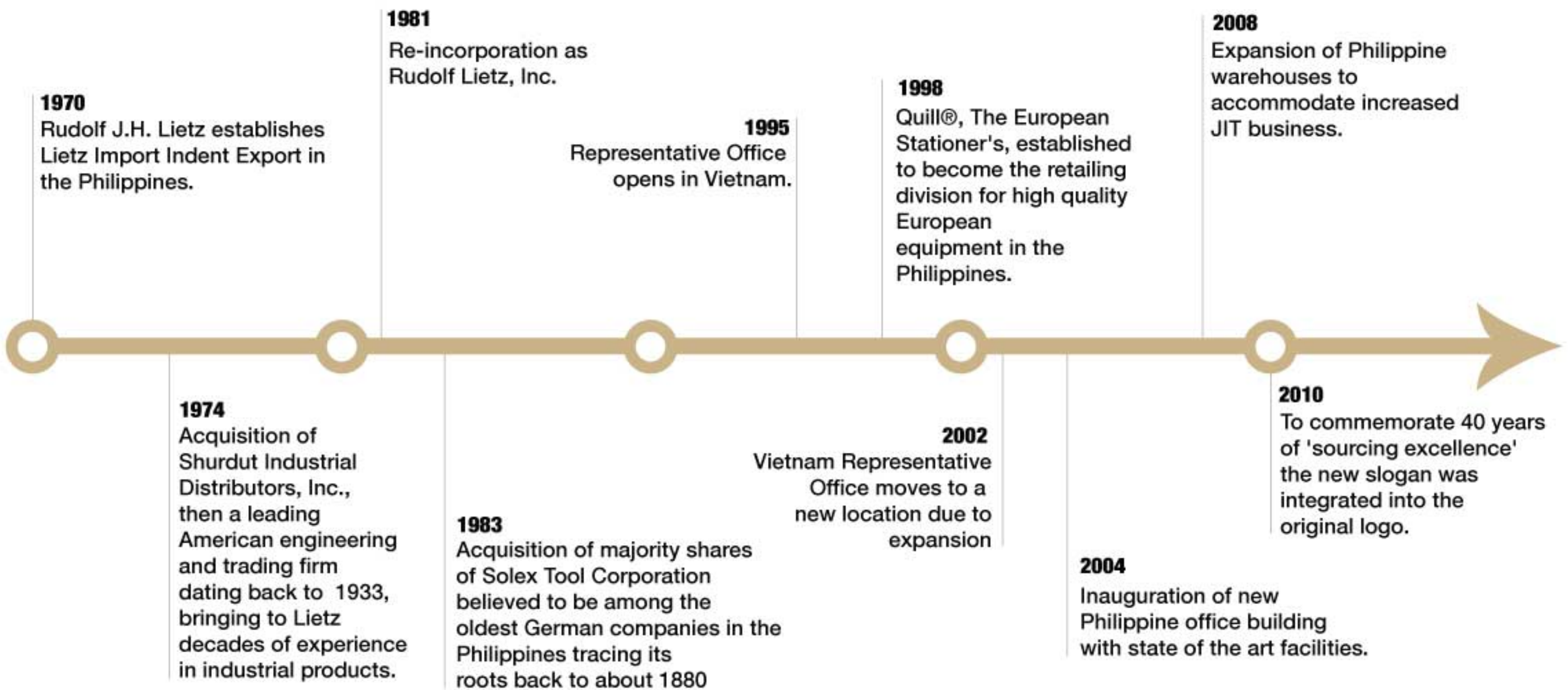
- Pharmaceuticals (APIs, Excipients and Auxiliaries)
- Food
- Food and Pharmaceutical Coatings
- Feed and Veterinary
- Cosmetics
- Industrial Chemicals
- Glass Bottles
- Commodities

Our years of first-hand frontline experience in the marketplace, know-how in sourcing from manufacturers and traders world-wide, and European Management with Oriental Expertise provide both, suppliers and clients, with a reliable partner for a long-term business relationship and mutual benefit.

Our Headquarters are located in Parañaque City, Metro Manila, Philippines. The Representative Office is situated in Ho Chi Minh City (Saigon), Vietnam.



History



Product Portfolio Summary

Rudolf Lietz Inc. offers a vast array of products, both specialties and single ingredients for many applications.

Pharmaceuticals

- General APIs

Excipients:

- Antiadherents
- Binders
- Coatings
- Colours
- Disintegrants
- Fillers and diluents
- Flavours
- Glidants
- Lubricants
- Preservatives
- Sorbents
- Sweeteners

Food

- Acids/Acidity
- Regulators/Acidulants/Alkalis
- Anti-caking Agents
- Antioxidants
- Binders/Emulsifiers/Firming Agents/Stabilizers/Thickeners
- Buffering Agents
- Colorants
- Chelating Agents
- Flavour Enhancers
- Leavening/Raising Agents
- Nutritional Supplements/Fortificants
- Preservatives
- Sweeteners

Cosmetics

- Acidifier
- Anti-Aging Agents
- Antioxidants
- Antiperspirants/Astringents
- Bactericides
- Colorants
- Preservatives
- Vehicles/Thickening Agents

Feeds and Veterinary

- Additives
- Amino Acids
- Antibiotics
- Disinfectants
- Milk Replacers
- Meals
- Minerals
- Sulphonamides
- Vitamins

Industrial

- Additives
- Fillers
- Mineral Oils
- Plasticisers
- Sizing Agents
- Solvents

Tablet Coating Systems

- Core Excipients
- Coatings
- Colorants
- Brand Enhancement Services

Specialties

Pharmaceutical Glass Bottles

- Infusion
- Injectables
- Amber Bottles
- U-Save
- Mix-O-Vial
- Lyophilisation
- Aerosol
- Baby Bottles











Perfumery / Cosmetics Bottles

- Plastic Coating
- Lacquering
- Spraying
- Silk Screening
- Hot Stamping
- Acid Etching
- Screen Printing

Food Coating Systems

- Coatings
- Colorants
- Dietary/Food/Nutritional Supplements
- Food and Confectionary
- Formulation Assistance

Principal Suppliers

Suppliers	Logo	HQ Location	Plant Locations
Chemische Fabrik Budenheim		Germany	Germany, Mexico, China
DMV-Fonterra Excipients		Netherlands	Netherlands, New Zealand
Emerald Kalama Chemical B.V. (formerly DSM)		Netherlands	Netherlands
Esseco S.p.A.		Italy	Italy
Fabbrica Italiana Sintetici		Italy	Italy
Jungbunzlauer		Switzerland	Austria, Germany, Canada, France
Piramal Healthcare		India	India
PharmaZell GmbH		Germany	Germany, India
Recordati		Italy	Italy
SGD Group		France	France, China, Brazil, USA
Thirumalai Ltd.		India	India

Accreditations

We are licensed by:



Food and Drug Administration (FDA)



Bureau of Animal Industries (BAI)



Philippine Drug Enforcement Agency (PDEA)



Accredited Pharmaceutical Importer/Distributor by:
Starting Materials Accreditation Group (SMAG)

We are members of the following:



Pharmaceutical and Healthcare Association
of the Philippines
(PHAP)



American Chamber of Commerce
of the Philippines
(ACCP)



European Chamber of Commerce
of the Philippines
(ECCP)



German-Philippine Chamber
of Commerce and Industry
(GPCCI)

Corporate Philosophy

In RLI we value consumer relationships and in many cases have been working with the same clients for over 40 years.

Internally, we push for creativity with our personnel to transform the workplace into an enjoyable landscape and to include innovation as part of our corporate perspective.

Business communications both internal and external are conducted in English for maximum understanding and ease of communication when dealing with foreign parties.

Our expertise in JIT deliveries serves many of our clients well. We comply with GMP rules in storage and delivery.



Personnel

Our ca.100 highly-skilled employees (including those from our Representative Office in HCMC) are largely dominated by University graduates with Bachelor's degrees in various disciplines, many of them with professional licenses, to provide the technical expertise our suppliers and clients have come to expect from us:

- Pharmacists
- Food Technologists
- Chemists
- Chemical Engineers
- Customs Brokers
- Logistics Experts
- Finance Experts
- etc.

Every RLI team member has successfully passed rigid pre-qualification tests to ensure we hire only the most qualified, enthusiastic, and independent-minded personalities who compliment our business culture which is a blend of Oriental flexibility with Western Standards. We provide sourcing excellence with technical support.



Facilities

The two-hectare Lietz Industrial Complex (LIC) comprises our 600m² Office Building and 11,000m² Warehouses. The complex is strategically located 200m from the SLEX (South Luzon Express Way) and about 9 km from the Central Business District of Makati.

Both warehouse and office are located adjacent to one another which allows personnel from both to easily communicate and collaborate on orders. LIC's central location means deliveries to plants in Malabon, Caloocan, Quezon, Marikina and Pasig are as fast as deliveries to Bacoar, Imus, Las Pinas, Muntinlupa and San Pedro.

Our offices breathe an enthusiastic atmosphere with vibrant interiors much to the enjoyment of our personnel. Warehousing focuses on cleanliness and efficiency and is continuously undergoing new industry certifications to maintain its standard as one of the best.



Capacity



Due to our large facilities, we are capable of executing any order size our clients require.



Representative Office Vietnam

In 1994 our Vietnam office opened and in 1995 we obtained our Pharma License. Under supervision of Headquarters in the Philippines, we offer our Vietnamese clients the same expertise that our Philippine clientele has come to appreciate. Many of our suppliers we represent for both countries.

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E-mail: lietz@lietz.com.vn

The Representative Office is a member of:

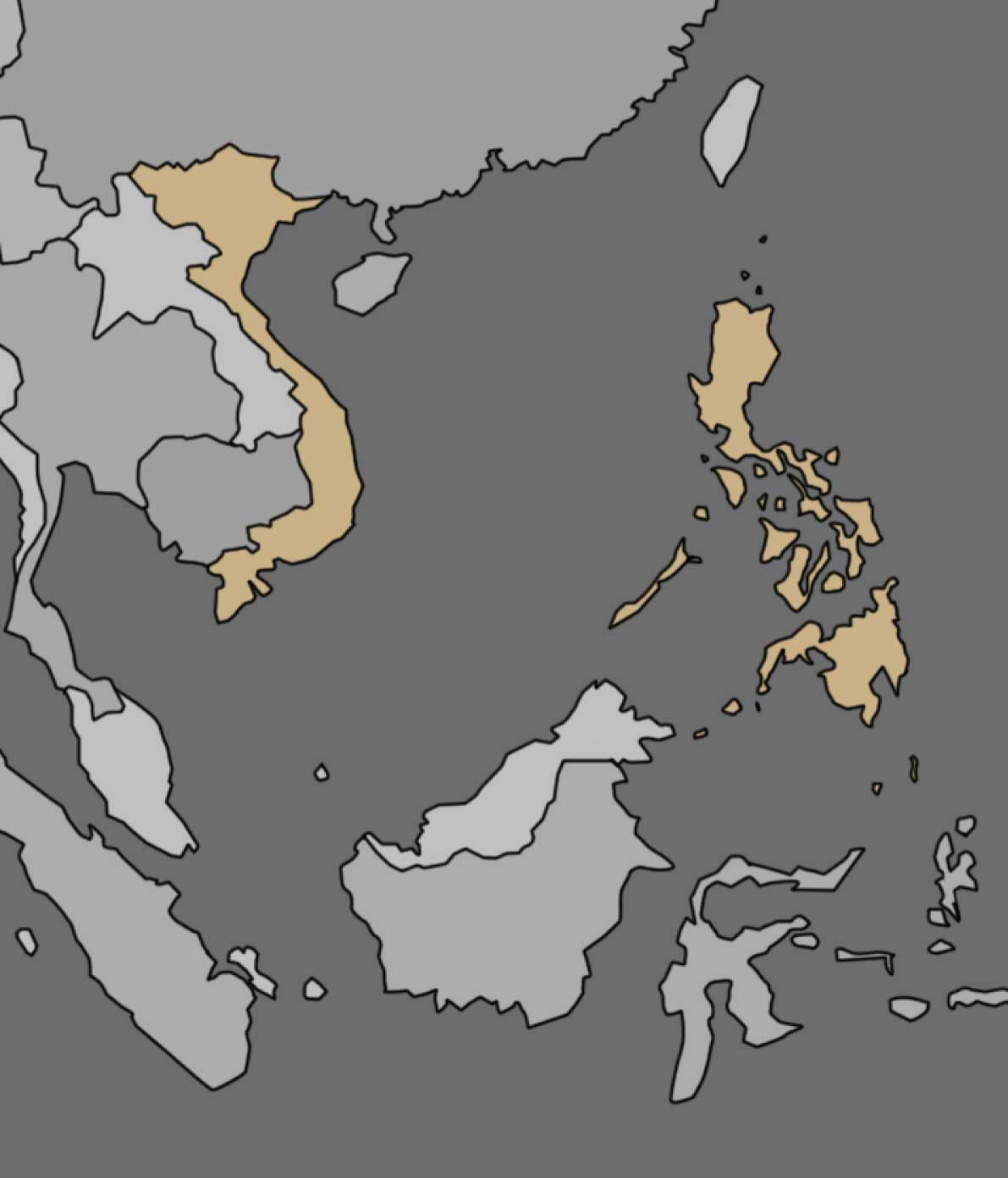


European Chamber of Commerce
in Vietnam



German Business Association
of Vietnam





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